

Message Text

CONFIDENTIAL

PAGE 01 TAIPEI 04987 310948Z
ACTION EB-08

INFO OCT-01 EUR-12 EA-10 ISO-00 COME-00 CAB-02 CIAE-00
DODE-00 DOTE-00 INR-10 NSAE-00 FAA-00 L-03 SS-15
NSC-05 STR-07 /073 W
-----022354 311118Z /20

R 310945Z JUL 78
FM AMEMBASSY TAIPEI
TO SECSTATE WASHDC 8360
INFO AMEMBASSY PARIS

C O N F I D E N T I A L TAIPEI 04987

E.O. 11652: GDS
TAGS: EAIR, ETRD, TW
SUBJECT: ALLEGED AIRBUS INDUSTRIE SALES TACTIC

REF: STATE 187436, TAIPEI 04826

1. CHINA POST OF JULY 31 REPORTED THAT CHINA AIRLINES (CAL) HAS SIGNED CONTRACT TO PURCHASE FOUR A-300 AIRBUSES. HOWEVER, CAL HAS INFORMED EMBASSY THAT IT MERELY SIGNED SIMPLE "LETTER OF INTENT" WHICH DID NOT INCLUDE TERMS AND SPECIFICATIONS OF PURCHASE, INCLUDING PRICE. NEXT MOVE IS UP TO AIRBUS INDUSTRIE. IF IT CAN MAKE GOOD ON ITS OFFER TO INTERCEDE WITH FRENCH GOVERNMENT TO OBTAIN TRAFFIC RIGHTS FOR CAL AT PARIS, GROC WILL ENTER INTO SERIOUS NEGOTIATIONS WITH AIRBUS INDUSTRIE.

2. INFORMATION FROM CAL HAS BEEN CONFIRMED BY GENERAL MAO OF DIRECTORATE GENERAL OF CIVIL AERONAUTICS AND VICE MINISTER OF ECONOMIC AFFAIRS WILLIAM WEI. FORMER COMMENTED THAT WHILE THERE IS CONNECTION BETWEEN PURCHASE OF AIR-BUSES AND TRAFFIC RIGHTS, GROC MIGHT END UP PURCHASING AIR-BUSES ANYHOW BECAUSE OF LOWER PRICE THAN OFFERED BY MCDONNELL-DOUGLAS CORPORATION (MDC) ON DC-10.

CONFIDENTIAL

CONFIDENTIAL

PAGE 02 TAIPEI 04987 310948Z

3. DON ANDREWS, DIRECTOR OF FAR EAST SALES OF MDC, WILL BE RETURNING TO TAIPEI AUGUST 1 FOR FURTHER DISCUSSIONS WITH CAL. EMBASSY WILL CONTINUE TO WORK WITH HIM ON SALE OF DC-10'S AND WILL ALSO CONTINUE TO IMPRESS UPON GROC IMPORTANCE WE ATTACH TO ITS "BUY AMERICA" POLICY IN REDUCING TRADE SURPLUS WITH U.S. UNGER

CONFIDENTIAL

NNN

Message Attributes

Automatic Decaptioning: X
Capture Date: 01 jan 1994
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: SALES
Control Number: n/a
Copy: SINGLE
Draft Date: 31 jul 1978
Decaption Date: 01 jan 1960
Decaption Note:
Disposition Action: RELEASED
Disposition Approved on Date:
Disposition Case Number: n/a
Disposition Comment: 25 YEAR REVIEW
Disposition Date: 20 Mar 2014
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1978TAIPEI04987
Document Source: CORE
Document Unique ID: 00
Drafter: n/a
Enclosure: n/a
Executive Order: GS
Errors: N/A
Expiration:
Film Number: D780312-1213
Format: TEL
From: TAIPEI
Handling Restrictions: n/a
Image Path:
ISecure: 1
Legacy Key: link1978/newtext/t1978072/aaaaabgl.tel
Line Count: 61
Litigation Code IDs:
Litigation Codes:
Litigation History:
Locator: TEXT ON-LINE, ON MICROFILM
Message ID: 3f08586c-c288-dd11-92da-001cc4696bcc
Office: ACTION EB
Original Classification: CONFIDENTIAL
Original Handling Restrictions: n/a
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
Page Count: 2
Previous Channel Indicators: n/a
Previous Classification: CONFIDENTIAL
Previous Handling Restrictions: n/a
Reference: 78 STATE 187436, 78 TAIPEI 4826
Retention: 0
Review Action: RELEASED, APPROVED
Review Content Flags:
Review Date: 29 jul 2005
Review Event:
Review Exemptions: n/a
Review Media Identifier:
Review Release Date: n/a
Review Release Event: n/a
Review Transfer Date:
Review Withdrawn Fields: n/a
SAS ID: 1883346
Secure: OPEN
Status: NATIVE
Subject: ALLEGED AIRBUS INDUSTRIE SALES TACTIC
TAGS: EAIR, ETRD, TW
To: STATE
Type: TE
vdkgvwkey: odhc://SAS/SAS.dbo.SAS_Docs/3f08586c-c288-dd11-92da-001cc4696bcc
Review Markings:
Sheryl P. Walter
Declassified/Released
US Department of State
EO Systematic Review
20 Mar 2014
Markings: Sheryl P. Walter Declassified/Released US Department of State EO Systematic Review 20 Mar 2014